

**Alimentation Couche-Tard Inc.**  
**Consolidated Financial Statements**  
**April 24, 2011, April 25, 2010 and April 26, 2009**

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## MANAGEMENT'S REPORT

The consolidated financial statements of Alimentation Couche-Tard Inc. and the financial information contained in this Annual Report are the responsibility of management. This responsibility is applied through a judicious choice of accounting procedures and principles, the application of which requires the informed judgment of management. The consolidated financial statements were prepared according to generally accepted accounting principles in Canada and were approved by the Board of Directors. In addition, the financial information included in the Annual Report is consistent with the consolidated financial statements.

Alimentation Couche-Tard Inc. maintains accounting and administrative control systems which, in the opinion of management, ensure reasonable accuracy, relevance and reliability of financial information and well-ordered, efficient management of the Corporation's affairs.

The Board of Directors is responsible for approving the consolidated financial statements included in this Annual Report, primarily through its Audit Committee. This Committee, which holds periodic meetings with members of management as well as with the external auditors, reviewed the consolidated financial statements of Alimentation Couche-Tard Inc. and recommended their approval to the Board of Directors.

The consolidated financial statements for the fiscal years ended April 24, 2011, April 25, 2010 and April 26, 2009 were audited by PricewaterhouseCoopers LLP, chartered accountants, and their report indicates the extent of their audit and their opinion on the consolidated financial statements.

July 12, 2011

*"Alain Bouchard"*

Alain Bouchard  
President and  
Chief Executive Officer

*"Raymond Paré"*

Raymond Paré  
Vice-President and  
Chief Financial Officer

## MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

Management is responsible for establishing and maintaining adequate internal control over financial reporting for Alimentation Couche-Tard Inc, as such term is defined in Canadian securities regulations. With our participation management carried out an evaluation of the effectiveness of the Corporation's internal control over financial reporting, as of the end of its fiscal year ended April 24, 2011. The framework on which such evaluation was based is contained in the report entitled *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). This evaluation included review of the documentation of controls, evaluation of the design effectiveness of controls, testing of the operating effectiveness of controls and a conclusion on this evaluation. Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate. Based on this evaluation, management concluded that Alimentation Couche-Tard Inc.'s internal control over financial reporting was effective as at April 24, 2011.

PricewaterhouseCoopers LLP, chartered accountants, audited Alimentation Couche-Tard Inc.'s internal control over financial reporting as at April 24, 2011 and have issued their unqualified opinion thereon, which is included herein.

July 12, 2011

*"Alain Bouchard"*

Alain Bouchard  
President and  
Chief Executive Officer

*"Raymond Paré"*

Raymond Paré  
Vice-President and  
Chief Financial Officer

## **INDEPENDENT AUDITORS' REPORT**

To the Shareholders of  
Alimentation Couche-Tard Inc.

July 12, 2011

We have completed integrated audits of Alimentation Couche-Tard Inc.'s and its subsidiaries' consolidated financial statements for the fiscal years ended April 24, 2011, April 25, 2010 and April 26, 2009 and its internal control over financial reporting as at April 24, 2011. Our opinions, based on our audits, are presented below.

### **Report on the consolidated financial statements**

We have audited the accompanying consolidated financial statements of Alimentation Couche-Tard Inc. and its subsidiaries, which comprise the consolidated balance sheets as at April 24, 2011 and April 25, 2010 and the consolidated statement of earnings, changes in shareholders' equity and cash flows for the fiscal years ended April 24, 2011, April 25, 2010 and April 26, 2009, and the related notes including a summary of significant accounting policies.

### **Management's responsibility for the consolidated financial statements**

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Canadian generally accepted accounting principles and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the corporation's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting principles and policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained in our audits is sufficient and appropriate to provide a basis for our audit opinion on the consolidated financial statements.

### **Opinion**

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Alimentation Couche-Tard Inc. and its subsidiaries as at April 24, 2011 and April 25, 2010 and the results of its operations and cash flows for fiscal years ended April 24, 2011, April 25, 2010 and April 26, 2009 in accordance with Canadian generally accepted accounting principles.

### **Report on internal control over financial reporting**

We have also audited the effectiveness of Alimentation Couche-Tard Inc.'s and its subsidiaries' internal control over financial reporting as at April 24, 2011.

### **Management's responsibility for internal control over financial reporting**

Management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting.

## **Auditor's responsibility**

Our responsibility is to express an opinion based on our audit, on whether the corporation's internal control over financial reporting was effectively maintained in accordance with criteria established in Internal Control - Integrated Framework, issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

We conducted our audit in accordance with standard for audits of internal control over financial reporting set out in the CICA Handbook – Assurance. This standard requires that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control, based on the assessed risk, and performing such other procedures as we consider necessary in the circumstances.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## **Definition of internal control over financial reporting**

A corporation's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with Canadian generally accepted accounting principles. A corporation's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the corporation; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with Canadian generally accepted accounting principles, and that receipts and expenditures of the corporation are being made only in accordance with authorizations of management and directors of the corporation; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the corporation's assets that could have a material effect on the financial statements.

## **Opinion**

In our opinion, Alimentation Couche-Tard Inc. and its subsidiaries maintained, in all material respects, effective internal control over financial reporting as at April 24, 2011 in accordance with criteria established in Internal Control - Integrated Framework, issued by COSO.

## **Inherent limitations**

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions or that the degree of compliance with the policies or procedures may deteriorate.

*PricewaterhouseCoopers LLP*

PricewaterhouseCoopers LLP  
Montreal, Canada

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<sup>1</sup> Chartered accountant auditor permit No. 19653

## CONSOLIDATED STATEMENTS OF EARNINGS

For the fiscal years ended April 24, 2011, April 25, 2010 and April 26, 2009  
(in millions of US dollars (Note 2), except per share amounts)

	2011	2010	2009
	\$	\$	\$
<b>Revenues</b>	<b>18,965.9</b>	16,439.6	15,781.1
Cost of sales (excluding depreciation and amortization of property and equipment and other assets as shown separately below)	<b>16,180.7</b>	13,886.3	13,344.5
<b>Gross profit</b>	<b>2,785.2</b>	2,553.3	2,436.6
Operating, selling, administrative and general expenses (Note 7)	<b>2,050.4</b>	1,906.7	1,848.8
Depreciation and amortization of property and equipment and other assets (Note 7)	<b>216.3</b>	204.5	183.0
	<b>2,266.7</b>	2,111.2	2,031.8
Operating income	<b>518.5</b>	442.1	404.8
Net financial expenses (Note 7)	<b>26.3</b>	29.9	36.2
Earnings before income taxes	<b>492.2</b>	412.2	368.6
Income taxes (Note 8)	<b>122.1</b>	109.3	114.7
<b>Net earnings</b>	<b>370.1</b>	302.9	253.9
Net earnings per share (Note 9)			
Basic	<b>2.00</b>	1.64	1.31
Diluted	<b>1.97</b>	1.60	1.29

The accompanying notes are an integral part of the consolidated financial statements.

## CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

For the fiscal years ended April 24, 2011, April 25, 2010 and April 26, 2009  
(in millions of US dollars (Note 2))

	2011				
	Capital stock	Contributed surplus	Retained earnings	Accumulated other comprehensive income <sup>(4)</sup>	Shareholders' equity
	\$	\$	\$	\$	\$
<b>Balance, beginning of year</b>	<b>319.5</b>	<b>18.8</b>	<b>1,167.0</b>	<b>109.0</b>	<b>1,614.3</b>
Comprehensive income:					
Net earnings			370.1		370.1
Change in cumulative translation adjustments <sup>(1)</sup>				40.0	40.0
Change in fair value of a financial instrument designated as a cash flow hedge <sup>(2)</sup>				2.0	2.0
Gain realized on a financial instrument designated as a cash flow hedge transferred to earnings <sup>(3)</sup>				(1.3)	(1.3)
Comprehensive income					<u>410.8</u>
Dividends			(32.8)		(32.8)
Stock option-based compensation expense (Note 21)		1.5			1.5
Fair value of stock options exercised	2.2	(2.2)			-
Cash received upon exercise of stock options	11.4				11.4
Repurchase and cancellation of shares	(9.3)				(9.3)
Excess of acquisition cost over book value of Class A multiple voting shares and Class B subordinate voting shares repurchased and cancelled			(59.8)		(59.8)
<b>Balance, end of year</b>	<b>323.8</b>	<b>18.1</b>	<b>1,444.5</b>	<b>149.7</b>	<b>1,936.1</b>

(1) Includes a gain of \$17.2 arising from the translation of US dollar denominated long-term debt designated as a foreign exchange hedge of the Corporation's net investment in its US self-sustaining operations (net of income taxes of \$2.5).

(2) This amount is net of income taxes of \$0.6.

(3) This amount is net of income taxes of \$0.4.

(4) The year-end balance is comprised of \$148.6 for cumulative translation adjustments and \$1.1 for the cumulative fair value variation of a financial instrument designated as a cash flow hedge (net of income taxes of \$0.4).

The accompanying notes are an integral part of the consolidated financial statements.

## CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (continued)

For the fiscal years ended April 24, 2011, April 25, 2010 and April 26, 2009  
(in millions of US dollars (Note 2))

	2010				
	Capital stock	Contributed surplus	Retained earnings	Accumulated other comprehensive income <sup>(5)</sup>	Shareholders' equity
	\$	\$	\$	\$	\$
<b>Balance, beginning of year</b>	329.1	17.7	932.6	46.6	1,326.0
Comprehensive income:					
Net earnings			302.9		302.9
Change in cumulative translation adjustments <sup>(1)</sup>				62.0	62.0
Change in fair value of a financial instrument designated as a cash flow hedge <sup>(2)</sup>				0.6	0.6
Gain realized on a financial instrument designated as a cash flow hedge transferred to earnings <sup>(3)</sup>				(0.2)	(0.2)
Change in fair value of an available-for-sale investment <sup>(4)</sup>				11.4	11.4
Gain realized on disposal of an available-for-sale investment transferred to earnings <sup>(4)</sup>				(11.4)	(11.4)
Comprehensive income					<u>365.3</u>
Dividends			(25.1)		(25.1)
Stock option-based compensation expense (Note 21)		2.0			2.0
Fair value of stock options exercised	0.9	(0.9)			-
Cash received upon exercise of stock options	2.5				2.5
Repurchase and cancellation of shares	(13.0)				(13.0)
Excess of acquisition cost over book value of Class A multiple voting shares and Class B subordinate voting shares repurchased and cancelled			(43.4)		(43.4)
<b>Balance, end of year</b>	<u>319.5</u>	<u>18.8</u>	<u>1,167.0</u>	<u>109.0</u>	<u>1,614.3</u>

- (1) Includes a gain of \$113.3 arising from the translation of US dollar denominated long-term debt designated as a foreign exchange hedge of the Corporation's net investment in its US self-sustaining operations (net of income taxes of \$17.0).
- (2) This amount is net of income taxes of \$0.2.
- (3) This amount is net of income taxes of \$0.1.
- (4) These amounts are net of income taxes of \$2.5.
- (5) The year-end balance is comprised of \$108.6 for cumulative translation adjustments and \$0.4 for the cumulative fair value variation of a financial instrument designated as a cash flow hedge (net of income taxes of \$0.2).

	2009				
	Capital stock	Contributed surplus	Retained earnings	Accumulated other comprehensive income	Shareholders' equity
	\$	\$	\$	\$	\$
<b>Balance, beginning of year</b>	348.8	15.6	775.0	114.3	1,253.7
Comprehensive income:					
Net earnings			253.9		253.9
Change in cumulative translation adjustments <sup>(1)</sup>				(67.7)	(67.7)
Comprehensive income					<u>186.2</u>
Dividends			(24.1)		(24.1)
Stock option-based compensation expense (Note 21)		2.7			2.7
Fair value of stock options exercised	0.6	(0.6)			-
Cash received upon exercise of stock options	1.8				1.8
Repurchase and cancellation of shares	(22.1)				(22.1)
Excess of acquisition cost over book value of Class A multiple voting shares and Class B subordinate voting shares repurchased and cancelled			(72.2)		(72.2)
<b>Balance, end of year</b>	<u>329.1</u>	<u>17.7</u>	<u>932.6</u>	<u>46.6</u>	<u>1,326.0</u>

- (1) Includes a loss of \$109.9 arising from the translation of US dollar denominated long-term debt designated as a foreign exchange hedge of the Corporation's net investment in its US self-sustaining operations (net of income taxes of \$20.3).

The accompanying notes are an integral part of the consolidated financial statements.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

For the fiscal years ended April 24, 2011, April 25, 2010 and April 26, 2009  
(in millions of US dollars (Note 2))

	2011	2010	2009
	\$	\$	\$
<b>Operating activities</b>			
Net earnings	370.1	302.9	253.9
Adjustments to reconcile net earnings to net cash provided by operating activities			
Depreciation and amortization of property and equipment and other assets, net of amortization of deferred credits	191.1	176.4	161.4
Future income taxes	58.8	40.2	32.0
Deemed interest on repayment of subordinated unsecured debt (Note 18)	(17.4)	-	-
Gain on early redemption of subordinated unsecured debt (Note 18)	(1.4)	-	-
Loss (gain) on disposal of property and equipment and other assets	3.1	(15.5)	2.8
Deferred credits	(1.2)	11.9	9.4
Other	24.5	19.8	13.3
Changes in non-cash working capital (Note 10)	(8.7)	(44.9)	30.0
<b>Net cash provided by operating activities</b>	<b>618.9</b>	<b>490.8</b>	<b>502.8</b>
<b>Investing activities</b>			
Purchases of property and equipment and other assets	(224.8)	(230.9)	(251.4)
Business acquisitions (Note 6)	(38.5)	(156.1)	(80.8)
Proceeds from disposal of property and equipment and other assets	22.3	28.5	15.8
Proceeds from sale and leaseback transactions	5.1	11.1	19.8
Disposal of an investment in publicly-traded securities	-	75.9	-
Investment in publicly-traded securities	-	(62.0)	-
<b>Net cash used in investing activities</b>	<b>(235.9)</b>	<b>(333.5)</b>	<b>(296.6)</b>
<b>Financing activities</b>			
Early redemption of subordinated unsecured debt (Note 18)	(332.6)	-	-
Net increase (decrease) in other long-term debt	132.7	(46.7)	(116.5)
Repurchase of Class A multiple voting shares and Class B subordinate voting shares	(69.1)	(56.4)	(99.5)
Cash dividends paid	(32.8)	(25.1)	(24.1)
Issuance of shares	11.4	2.5	1.8
Interest rate swap early termination fees received (Note 24)	-	2.5	9.4
<b>Net cash used in financing activities</b>	<b>(290.4)</b>	<b>(123.2)</b>	<b>(228.9)</b>
Effect of exchange rate fluctuations on cash and cash equivalents	6.9	13.5	(20.0)
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>99.5</b>	<b>47.6</b>	<b>(42.7)</b>
Cash and cash equivalents, beginning of year	220.9	173.3	216.0
<b>Cash and cash equivalents, end of year</b>	<b>320.4</b>	<b>220.9</b>	<b>173.3</b>

The accompanying notes are an integral part of the consolidated financial statements.

## CONSOLIDATED BALANCE SHEETS

as at April 24, 2011 and April 25, 2010  
(in millions of US dollars (Note 2))

	2011	2010
	\$	\$
<b>Assets</b>		
Current assets		
Cash and cash equivalents	320.4	220.9
Accounts receivable (Note 11)	356.1	286.2
Inventories (Note 12)	530.7	474.1
Prepaid expenses	21.3	20.2
Income taxes receivable (Note 8)	26.6	4.7
Future income taxes (Note 8)	33.9	24.9
	<b>1,289.0</b>	<b>1,031.0</b>
Property and equipment (Note 13)	2,002.8	1,980.5
Goodwill (Note 14)	442.5	426.5
Intangible assets (Note 15)	188.6	188.2
Other assets (Note 16)	66.9	65.2
Future income taxes (Note 8)	9.8	5.3
	<b>3,999.6</b>	<b>3,696.7</b>
<b>Liabilities</b>		
Current liabilities		
Accounts payable and accrued liabilities (Note 17)	994.5	872.9
Current portion of long-term debt (Note 18)	4.6	4.4
Future income taxes (Note 8)	21.2	5.6
	<b>1,020.3</b>	<b>882.9</b>
Long-term debt (Note 18)	521.8	736.8
Deferred credits and other liabilities (Note 19)	299.0	285.8
Future income taxes (Note 8)	222.4	176.9
	<b>2,063.5</b>	<b>2,082.4</b>
<b>Shareholders' equity</b>		
Capital stock (Note 20)	323.8	319.5
Contributed surplus	18.1	18.8
Retained earnings	1,444.5	1,167.0
Accumulated other comprehensive income	149.7	109.0
	<b>1,936.1</b>	<b>1,614.3</b>
	<b>3,999.6</b>	<b>3,696.7</b>

The accompanying notes are an integral part of the consolidated financial statements.

On behalf of the Board,

*"Alain Bouchard"*

Alain Bouchard  
Director

*"Raymond Paré"*

Richard Fortin  
Director

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal years ended April 24, 2011, April 25, 2010 and April 26, 2009  
(in millions of US dollars, except share and stock option data)

### 1. Governing statutes and nature of operations

Alimentation Couche-Tard Inc. (the Corporation) is incorporated under the *Business Corporation Act* (Quebec).

As of April 24, 2011, the Corporation owns and licenses 5,795 convenience stores across North America, of which 4,401 are company-operated, and generates income primarily from the sales of tobacco products, fresh food offerings, including quick service restaurants, beer/wine, grocery items, beverages, other products and services and motor fuel.

### 2. Basis of presentation

#### *Year-end date*

The Corporation's year-end is the last Sunday of April of each year. The fiscal years ended April 24, 2011, April 25, 2010 and April 26, 2009 are referred to as 2011, 2010 and 2009.

#### *Basis of presentation*

The consolidated financial statements have been prepared in accordance with Canadian generally accepted accounting principles (Canadian GAAP).

#### *Reporting currency*

The Corporation uses the US dollar as its reporting currency to provide more relevant information considering its predominant operations in the United States and its debt largely denominated in US dollars.

### 3. Accounting changes

#### **Recently issued accounting standards not yet implemented**

On February 13, 2008, the Accounting Standards Board ("AcSB") issued a news release confirming that publicly accountable enterprises will be required to apply International Financial Reporting Standards ("IFRS") in 2011. The Corporation will therefore adopt IFRS on April 25, 2011.

Since the Corporation will adopt IFRS on April 25, 2011, the Corporation will cease to prepare its financial statements in accordance with Canadian GAAP as set out in Part V of the Canadian Institute of Chartered Accountants ("CICA") Handbook - Accounting and will start to apply IFRS as published by the International Accounting Standards Board ("IASB") as its primary basis of accounting. Consequently, future accounting changes to Canadian GAAP that are effective for periods beginning on or after January 1, 2011 are not discussed in these financial statements.

### 4. Accounting policies

#### **Use of estimates**

The preparation of consolidated financial statements in accordance with Canadian GAAP requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. On an ongoing basis, management reviews its estimates, including those relating to supplier rebates, environmental costs, income taxes, lease accounting, purchase price allocation and asset retirement obligations, based on available information. These estimates are based on management's best knowledge of current events and actions that the Corporation may undertake in the future. Actual results could differ from those estimates.

#### **Principles of consolidation**

The consolidated financial statements include the accounts of the Corporation and its subsidiaries, all of which are wholly owned. They also include the Corporation's portion of the accounts of the joint venture accounted for using the proportionate consolidation method. All intercompany balances and transactions have been eliminated on consolidation.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal years ended April 24, 2011, April 25, 2010 and April 26, 2009  
(in millions of US dollars, except share and stock option data)

### 4. Accounting policies (continued)

#### Foreign currency translation

##### *Functional currency*

The functional currency of the Corporation for its Canadian and corporate operations is the Canadian dollar while for the US self-sustaining operations it is the US dollar.

##### *Foreign currency transactions*

Transactions denominated in foreign currencies are translated into the relevant functional currency as follows: monetary assets and liabilities are translated at the exchange rate in effect at the balance sheet date and revenues and expenses are translated at the average exchange rate on a 4-week period basis. Non-monetary assets and liabilities are translated at historical rates. Gains and losses arising from such translation, if any, are reflected in the consolidated statement of earnings.

##### *Consolidation and foreign operations*

The financial statements are consolidated in Canadian dollars using the current rate method. Under this method, assets and liabilities of the US operations are translated into Canadian dollars using the exchange rate in effect at the balance sheet date. Revenues and expenses are translated at the average exchange rate on a 4-week period basis. Gains and losses arising from such translation are included in the accumulated other comprehensive income account in shareholders' equity.

##### *Reporting currency*

The Corporation has adopted the US dollar as its reporting currency. The Canadian dollar consolidated financial statements are translated into the reporting currency using the current rate method described above. Capital stock, Contributed surplus and Retained earnings are translated using historical rates. Gains and losses arising from translation are included in the accumulated other comprehensive income in Shareholders' equity.

#### Net earnings per share

Basic net earnings per share is calculated by dividing the net earnings available to Class A and Class B shareholders by the weighted average number of Class A and Class B shares outstanding during the year. Diluted net earnings per share is calculated using the treasury stock method and takes into account the dilutive effect of stock options.

#### Revenue recognition

For its two major product categories, merchandise and motor fuel, the Corporation recognizes revenue at the point of sale. Merchandise sales are comprised primarily of the sale of tobacco products, grocery items, candy and snacks, beverages, beer, wine, fresh food offerings, including quick service restaurants, and services.

Service revenues include the commission on sale of lottery tickets and issuance of money orders, fees from automatic teller machines, sales of calling cards and gift cards, fees for cashing cheques, sales of postage stamps and bus tickets and car wash revenues. These revenues are recognized at the time of the transaction. Service revenues also include franchise and license fees, which are recognized in revenues over the period of the agreement to which the fees relate and royalties from franchisees and licensees, which are recognized periodically based on sales reported by franchise and license operators.

#### Cost of sales and vendor rebates

Cost of sales is comprised mainly of the cost of merchandise and motor fuel sold including applicable freight less vendor rebates.

The Corporation records cash received from vendors related to vendor rebates as a reduction in the price of the vendors' products and reflects them as a reduction of cost of sales and related inventory in its consolidated statements of earnings and balance sheets when it is probable that they will be received. Amounts received but not yet earned are presented in deferred credits.

#### Operating, selling, administrative and general expenses

The main items comprising Operating, selling, administrative and general expenses are labour, building occupancy costs, credit and debit card fees and overhead.

#### Self-insurance

In the United States, the Corporation is self-insured for certain losses related to general liability and workers' compensation. The expected ultimate cost for claims incurred as of the balance sheet date is not discounted and is recognized as a liability. This cost is estimated based on analysis of the Corporation's historical data and actuarial estimates.

#### Cash and cash equivalents

Cash includes cash and demand deposits. Cash equivalents include highly liquid investments that can be readily converted into cash for a fixed amount and that mature less than three months from the date of acquisition.

#### Inventories

Inventories are valued at the lesser of cost and net realizable value. Cost of merchandise - distribution centres is determined according to the first-in, first-out method, the cost of merchandise - retail is valued based on the retail price less a normal margin and the cost of motor fuel inventory is determined according to the average cost method.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal years ended April 24, 2011, April 25, 2010 and April 26, 2009  
(in millions of US dollars, except share and stock option data)

### 4. Accounting policies (continued)

#### Income taxes

The Corporation uses the asset and liability method to account for income taxes. Under this method, future income tax assets and liabilities are determined based on differences between the carrying amounts and tax bases of assets and liabilities using enacted or substantively enacted tax rates and laws, as appropriate, at the date of the consolidated financial statements for the years in which the temporary differences are expected to reverse. A valuation allowance is recognized to the extent that it is more likely than not that all of the future income tax assets will not be realized.

#### Property and equipment, depreciation and amortization and impairment

Property and equipment are stated at cost less accumulated depreciation and are depreciated over their estimated useful lives using the straight-line method based on the following periods:

Buildings and building components	3 to 40 years
Equipment	3 to 40 years
Buildings under capital leases	Lease term
Equipment under capital leases	Lease term

Building components include air conditioning and heating systems, plumbing and electrical fixtures. Equipment includes signage, fuel equipment and in-store equipment.

Leasehold improvements and property and equipment on leased properties are amortized and depreciated over the lesser of their estimated useful lives and the term of the lease.

Property and equipment are tested for impairment should events or circumstances indicate that their book value may not be recoverable, as measured by comparing their net book value to the estimated undiscounted future cash flows generated by their use and eventual disposal. Should the carrying amount of long-lived assets exceed their fair value, an impairment loss in the amount of the excess would be recognized.

#### Goodwill

Goodwill is the excess of the cost of an acquired business over the fair value of underlying net assets acquired from the business at the time of acquisition. Goodwill is not amortized. Rather it is tested for impairment annually during the first quarter, or more frequently should events or changes in circumstances indicate that it might be impaired. Should the carrying amount of a reporting unit's goodwill exceed its fair value, an impairment loss would be recognized.

#### Intangible assets

Intangible assets are mainly comprised of trademarks and licenses. Trademarks and licenses have indefinite lives, are recorded at cost, are not amortized and are tested for impairment annually during the first quarter, or more frequently should events or changes in circumstances indicate that they might be impaired. Other intangible assets are amortized using the straight-line method over a period of five to ten years.

#### Deferred charges

Deferred charges are mainly expenses incurred in connection with the analysis and signing of the Corporation's revolving unsecured operating credits amortized using the straight-line method over the period of the corresponding contract. Deferred charges also include expenses incurred in connection with the analysis and signing of operating leases which are deferred and amortized on a straight-line basis over the lease term. Other deferred charges are amortized on a straight-line basis over periods of five to seven years.

#### Rent expense

The Corporation accounts for capital leases in instances when it has acquired substantially all the benefits and risks incident to ownership of the leased property. The cost of assets under capital leases represents the present value of minimum lease payments and is amortized on a straight-line basis over the lease term. Assets under capital leases are presented under Property and equipment in the consolidated balance sheet.

Leases that do not transfer substantially all the benefits and risks incident to ownership of the property are accounted for as operating leases. When a lease contains a predetermined fixed escalation of the minimum rent, the Corporation recognizes the related rent expense on a straight-line basis over the term of the lease and, consequently, records the difference between the recognized rental expense and the amounts payable under the lease as deferred rent expense. The Corporation also receives tenant allowances, which are amortized on a straight-line basis over the term of the lease or useful life of the asset, whichever is shorter.

Gains resulting from sale and leaseback transactions are deferred and amortized over the term of the new lease agreement while losses are recorded in the consolidated statements of earnings at the transaction date.

#### Financing costs

Financing costs related to the subordinated unsecured debt are included in the initial carrying amount of the debt and are amortized using the effective interest rate method that is based on the estimated cash flow over the expected life of the liability.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal years ended April 24, 2011, April 25, 2010 and April 26, 2009  
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### 4. Accounting policies (continued)

#### Stock-based compensation and other stock-based payments

Stock-based compensation costs are measured at the grant date of the award based on the fair value method for all transactions entered into from the fiscal year beginning April 29, 2002.

The fair value of stock options is recognized over the vesting period as compensation expense with a corresponding increase in contributed surplus. When stock options are exercised, the corresponding contributed surplus is transferred to capital stock.

The Phantom Stock Units compensation cost and the related liability are recorded on a straight-line basis over the corresponding vesting period based on the fair market value of Class B shares and the best estimate of the number of Phantom Stock Units that will ultimately be paid. The recorded liability is adjusted periodically to reflect any variation in the fair market value of the Class B shares.

#### Employee future benefits

The Corporation accrues its obligations under employee pension plans and the related costs, net of plan assets. The Corporation has adopted the following accounting policies with respect to the defined benefit plans:

- the accrued benefit obligations and the cost of pension benefits earned by active employees are actuarially determined using the projected benefit method pro-rated on service and pension expense is recorded in earnings as the services are rendered by active employees. The calculations reflect management's best estimates of expected plans investment performance, salary escalation and retirement ages of employees;
- for the purpose of calculating the expected return on plan assets, those assets are valued at fair value;
- actuarial gains (losses) arise from the difference between actual long-term rate of return on plan assets for a period and the expected long-term rate of return on plan assets for that period or from changes in actuarial assumptions used to determine the accrued benefit obligation. The excess of the net actuarial gain (loss) over 10% of the greater of the benefit obligation and fair value of plan assets, established at the beginning of the year, is amortized over the average remaining service period of active employees. The average remaining service period of the active employees covered by the pension plans is nine years;
- on May 1, 2000, the Corporation adopted the new accounting standard on employee future benefits using the prospective application method. The Corporation is amortizing the transitional asset on a straight-line basis over 11 years, which was the average remaining service period of employees expected to receive benefits under the benefit plan as of May 1, 2000;
- past service costs are amortized on a straight-line basis over the average remaining service period of active employees.

The pension costs recorded in net earnings for the defined contribution plan is equivalent to the contribution which the Corporation is required to pay in exchange for services provided by the employees.

#### Environmental costs

The Corporation provides for estimated future site remediation costs to meet government standards for known site contaminations when such costs can be reasonably estimated. Estimates of the anticipated future costs for remediation activities at such sites are based on the Corporation's prior experience with remediation sites and consideration of other factors such as the condition of the site contamination, location of sites and experience with contractors that perform the environmental assessments and remediation work.

#### Asset retirement obligations

Asset retirement obligations relate to estimated future costs to remove underground motor fuel storage tanks and are based on the Corporation's prior experience in removing these tanks, the tanks' estimated useful life, lease terms for those tanks installed on leased properties, external estimates and governmental regulatory requirements. A discounted liability is recorded for the fair value of an asset retirement obligation with a corresponding increase to the carrying value of the related long-lived asset at the time an underground storage tank is installed. To determine the initial recorded liability, the future estimated cash flows have been discounted at rates ranging from 8.5% to 10.0%, representing the Corporation's credit-adjusted risk-free rates at the time the costs have been estimated and revised. The amount added to property and equipment is amortized and an accretion expense is recognized in connection with the discounted liability over the remaining life of the tank or lease term for leased properties.

#### Financial instruments recognition and measurement

The Corporation has made the following classifications:

Financial assets and liabilities	Classification	Subsequent measurement <sup>(1)</sup>	Classification of gains and losses
Cash and cash equivalents	Held for trading	Fair value	Net earnings
Accounts receivable	Loans and receivables	Amortized cost	Net earnings
Investments in publicly-traded securities	Available for sale	Fair value	Other comprehensive income
Bank indebtedness and long-term debt	Other financial liabilities	Amortized cost	Net earnings
Accounts payable and accrued liabilities	Other financial liabilities	Amortized cost	Net earnings

<sup>(1)</sup> Initial measurement of all financial assets and liabilities is at fair value.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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### 4. Accounting policies (continued)

#### Hedging and derivative financial instruments

##### *Interest rate swaps*

In 2010 and 2009, the Corporation used derivative financial instruments by way of interest rate swaps to manage current and forecasted risks related to interest rate fluctuations associated with the Corporation's Subordinated unsecured debt. The Corporation does not use freestanding derivative financial instruments for trading or speculative purposes.

Interest rate swaps were documented and designated as a fair value hedge of its former subordinated unsecured debt. The Corporation had determined that derivative financial instruments were effective hedges, at the time of the establishment of the hedge and for the duration of the instrument, since the date to maturity, the reference amount and the interest rate of the instruments corresponded to all the conditions of the debt.

The Corporation used interest rate swaps as part of its program for managing the combination of fixed and variable interest rates of a portion of its debt and the corresponding aggregate cost of borrowing. Interest rate swaps involved an exchange of interest payments without an exchange of the principal underlying the interest payments. The corresponding amount to be paid to counterparties or to be received from counterparties was accounted for as an adjustment of accrued interest.

The changes in fair value of swaps and the debt were recognized in net earnings, counterbalancing each other, except for any ineffective portion of the hedging relationship. On the balance sheet, the fair value of the interest swaps was recorded in Other assets if it was favourable for the Corporation or in Deferred credits and other liabilities if it was unfavourable for the Corporation.

##### *Embedded total return swap*

The Corporation uses an investment contract which include an embedded total return swap to manage current and forecasted risks related to changes in the fair value of the Phantom Stock Units ("PSUs") granted by the Corporation. The embedded total return swap is recorded at fair value on the consolidated balance sheet under Other assets.

The Corporation has documented and designated the embedded total return swap as a cash flow hedge of the anticipated cash settlement transaction related to the granted PSUs. The Corporation has determined that the embedded total return swap is an effective hedge at the time of the establishment of the hedge and for the duration of the embedded total return swap. The changes in the fair value of the total return swap are initially recorded in consolidated other comprehensive income and subsequently reclassified to consolidated net earnings in the same period that the change in the fair value of the PSUs affects consolidated net earnings. Should it become probable that the hedge transaction will not occur, any gains, losses, revenues or expenses associated with the hedging item that had previously been recognized in other comprehensive income as a result of applying hedge accounting will be recognized in the reporting period's net earnings under Operating, selling, administrative and general expenses.

##### *Hedge of the net investment in US self-sustaining operations*

The Corporation has also designated its entire US dollar denominated long-term debt as a foreign exchange hedge of its net investment in its US self-sustaining operations. Accordingly, the portion of the gains or losses arising from the translation of the US dollar denominated debt that is determined to be an effective hedge is recognized in Other comprehensive income, counterbalancing gains and losses arising from translation of the Corporation's net investment in its US self-sustaining subsidiaries. Should a portion of the hedging relationship become ineffective, the ineffective portion would be recorded in the consolidated statement of earnings under Operating, selling, administrative and general expenses.

#### Guarantees

A guarantee is defined as a contract or an indemnification agreement contingently requiring a corporation to make payments to a third party based on future events. These payments are contingent on either changes in an underlying or other variables that are related to an asset, liability, or an equity security of the indemnified party or the failure of another entity to perform under an obligating agreement. It could also be an indirect guarantee of the indebtedness of another party. Guarantees are initially recognized at fair value and subsequently revaluated when the loss becomes likely.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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### 5. Interest in a joint venture

Since fiscal year 2010, the Corporation owns a 50.01% interest in a joint venture, RDK Ventures LLC ("RDK"), which operates convenience stores located in the greater Chicago metropolitan area of the United States. Line items from RDK's statements of earnings, cash flows and balance sheets are reflected in the Corporation's consolidated financial statements using the proportionate consolidation method since the Corporation has joint control over RDK. The major components of the interest included in the consolidated financial statements are as follows:

As at	April 24, 2011	April 25, 2010
Balance sheet	\$	\$
Current assets	23.0	15.5
Long-term assets	68.5	66.8
Current liabilities	17.7	14.8
Long-term liabilities	25.4	25.5

For fiscal year	2011	2010
Statement of earnings	\$	\$
Revenues	416.1	110.1
Expenses	403.4	108.1
Net earnings	12.7	1.5
Statement of cash flows		
Operating activities	20.4	10.6
Investing activities	(4.4)	(25.5)
Financing activities	(10.7)	20.1

### 6. Business acquisitions

The Corporation has made the following business acquisitions that were accounted for using the purchase method. Earnings from the businesses acquired are included in the consolidated statements of earnings from their respective dates of acquisition. The allocations of the purchase price of the acquisitions were established based on available information and on the basis of evaluations and assumptions management believes to be reasonable. The allocations are based on the estimated fair values on the dates of acquisition.

#### 2011

- On September 9, 2010, the Corporation acquired ten company-operated stores from Compac Food Stores Inc. Nine of the stores are located in the greater Mobile, Alabama area and one is located in Pensacola, Florida. The Corporation owns all buildings while it leases the land for four stores and owns the other six.
- On September 30, 2010, the Corporation acquired 12 company-operated stores located in central Indiana from Crystal Flash Petroleum, LLC. The Corporation owns the land and building for one site, leases those same assets for ten sites and owns the building and leases the land for another site.
- During fiscal year 2011, the Corporation also acquired 25 other stores through 21 distinct transactions. The Corporation owns the land and buildings for 15 sites while it leases both these assets for the other ten sites.

These acquisitions were settled for a total cash consideration of \$38.5, including direct acquisition costs.

	\$
Tangible assets acquired	
Inventories	2.5
Property and equipment	29.7
Other assets	0.2
<b>Total tangible assets</b>	<b>32.4</b>
Liabilities assumed	
Accounts payable and accrued liabilities	0.3
Deferred credits and other liabilities	1.0
<b>Total liabilities</b>	<b>1.3</b>
<b>Net tangible assets acquired</b>	<b>31.1</b>
<b>Goodwill</b>	<b>7.4</b>
<b>Total consideration paid, including direct acquisition costs</b>	<b>38.5</b>

The Corporation expects that approximately \$1.7 of the goodwill related to these transactions will be deductible for tax purposes.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal years ended April 24, 2011, April 25, 2010 and April 26, 2009  
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### 6. Business acquisitions (continued)

#### 2010

- On May 28, 2009, the Corporation purchased 43 company-operated stores in Phoenix, Arizona, United-States from ExxonMobil Corporation. The Corporation leases the land and buildings related to nine sites, it owns the building and leases the land for one site, while it owns both these assets for the other sites. Under the same transaction, ExxonMobil also transferred to the Corporation the "On the Run" trademark rights in the United States as well as a network of 444 franchised stores operating under this trademark in the United States.
- On January 6, 2010, through RDK, the Corporation participated in the acquisition of 100 stores owned by Shell, 69 of which are company-operated and the remaining 31 stores are operated by third party operators. RDK leases the land and buildings related to 55 sites, it owns the buildings and leases the land for five sites and it owns both these assets for the other sites.
- On February 16, 2010, the Corporation acquired from BP West Coast Products LLC their terminal facilities located in Phoenix, Arizona in the United States. The terminal facilities include 16 storage tanks with a storage capacity of 220,000 barrels. The terminal is approved for 44,000 barrels per day and has access to petroleum products from refineries on the West Coast and in the Gulf Coast region of the United States.
- On April 6, 2010, the Corporation purchased eight company-operated stores in central North Carolina, United-States from Accel Marketing LLC. The Corporation owns the buildings and land for all eight sites.
- During the 2010 fiscal year, the Corporation also acquired 16 stores through 12 distinct transactions. The Corporation owns the land and buildings for eight sites while it leases both these assets for the other eight sites.

These acquisitions were settled for a total cash consideration of \$156.1, including direct acquisition costs. The net assets acquired included working capital of \$8.9, property and equipment of \$163.6, other assets of \$0.3, intangible assets of \$1.3, goodwill of \$8.9 and deferred credits and other liabilities of \$26.9. Approximately \$4.0 of the goodwill related to these transactions was deductible for tax purposes.

#### 2009

- On February 10, 2009, the Corporation purchased seven company-operated stores from Gate Petroleum Company. The acquired stores operate under the Gate banner in the Greensboro and Raleigh regions of North Carolina, United States. The Corporation leases the land and buildings related to two sites and it owns the building and leases the land for one site, while it owns both these assets for the other sites.
- On February 5, 2009, the Corporation purchased 13 stores located in the province of Quebec, Canada from Exploitation Quali-T inc., a subsidiary of Groupe Therrien. The Corporation leases the land and buildings related to all of these sites.
- On July 8, 2008, the Corporation purchased 70 company-operated stores from Spirit Energy. For 11 sites, the Corporation owns the buildings and the land, it leases the land for two sites and leases both the land and building for the remaining 57 sites. The acquired stores operate under the Convenient Food Mart banner in the St. Louis, Missouri area and the nearby central Illinois area, United States.
- On April 29, 2008, the Corporation purchased 15 company-operated stores from Speedway Superamerica LLC. The acquired stores operate under the Speedway banner in central Illinois, United States. The Corporation owns the land related to 14 sites and leases one while it owns all 15 buildings.
- During the 2009 fiscal year, the Corporation purchased two stores through two distinct transactions. The Corporation owns the land and buildings related to both transactions.

These acquisitions were settled for a total cash consideration of \$80.8, including direct acquisition costs. The net assets acquired included working capital of \$9.9, property and equipment of \$59.1, other assets of \$1.4, goodwill of \$12.2 and deferred credits and other liabilities of \$1.8. Approximately \$4.7 of the goodwill related to these transactions was deductible for tax purposes.

### 7. Supplementary information relating to the consolidated statements of earnings

Supplementary information related to the rental expense included in Operating, selling, administrative and general expenses:

	2011	2010	2009
	\$	\$	\$
Net rent expense			
Rent expense	249.0	250.6	237.6
Sub-leasing income	(21.9)	(21.3)	(19.6)
	<b>227.1</b>	<b>229.3</b>	<b>218.0</b>
	\$	\$	\$
Depreciation and amortization of property and equipment and other assets			
Property and equipment	210.6	199.2	178.7
Other assets	5.7	5.3	4.3
	<b>216.3</b>	<b>204.5</b>	<b>183.0</b>
Net financial expenses			
Interest on long-term debt	27.9	31.2	37.1
Interest income	(1.6)	(1.3)	(0.9)
	<b>26.3</b>	<b>29.9</b>	<b>36.2</b>

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal years ended April 24, 2011, April 25, 2010 and April 26, 2009  
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### 8. Income taxes

	2011	2010	2009
	\$	\$	\$
Current income taxes	<b>63.3</b>	69.3	82.7
Future income taxes	<b>58.8</b>	40.0	32.0
	<b>122.1</b>	109.3	114.7

The principal items which resulted in differences between the Corporation's effective income tax rates and the combined statutory rates in Canada are detailed as follows:

	2011	2010	2009
	%	%	%
Combined statutory income tax rate in Canada <sup>(a)</sup>	<b>29.43</b>	30.58	30.90
Impact of tax rate changes	<b>0.23</b>	-	0.12
Other permanent differences	<b>(4.86)</b>	(4.08)	0.10
Effective income tax rate	<b>24.80</b>	26.50	31.12

(a) The Corporation's combined statutory income tax rate in Canada includes the appropriate provincial income tax rates.

The components of future income tax assets (liabilities) are as follows:

	2011	2010
	\$	\$
Short-term net future income tax assets		
Expenses deductible during the next year	<b>28.2</b>	22.9
Loss deductible during the next year	<b>2.5</b>	-
Revenues taxable during the next year	<b>(21.2)</b>	(7.5)
Deferred credits	<b>1.3</b>	1.0
Other	<b>1.9</b>	2.9
	<b>12.7</b>	19.3
Long-term net future income tax liabilities		
Property and equipment	<b>(208.6)</b>	(162.8)
Intangible assets	<b>(68.8)</b>	(65.2)
Deferred credits	<b>45.6</b>	49.9
Asset retirement obligations	<b>19.6</b>	16.3
Goodwill	<b>(24.2)</b>	(20.1)
Expenses deductible in future years	<b>22.4</b>	17.8
Non-capital losses	<b>2.8</b>	5.0
Unrealized exchange gain	<b>(6.0)</b>	(18.3)
Other	<b>4.6</b>	5.8
	<b>(212.6)</b>	(171.6)

### 9. Net earnings per share

The following table presents the information for the computation of basic and diluted net earnings per share:

	2011	2010	2009
	\$	\$	\$
Net earnings available to Class A and B shareholders	<b>370.1</b>	302.9	253.9
Weighted average number of shares (in thousands)	<b>184,637</b>	184,236	193,596
Dilutive effect of stock options (in thousands)	<b>3,512</b>	4,506	3,872
Weighted average number of diluted shares (in thousands)	<b>188,149</b>	188,742	197,468
Basic net earnings per share available for Class A and B shareholders	<b>2.00</b>	1.64	1.31
Diluted net earnings per share available for Class A and B shareholders	<b>1.97</b>	1.60	1.29

In calculating diluted net earnings per share for 2011, 465,355 stock options (1,138,627 in 2010 and 1,677,059 in 2009) are excluded due to their antidilutive effect.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal years ended April 24, 2011, April 25, 2010 and April 26, 2009  
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### 10. Supplementary information relating to the consolidated statements of cash flows

The changes in non-cash working capital are detailed as follows:

	2011	2010	2009
	\$	\$	\$
Accounts receivable	(41.2)	(27.8)	28.7
Inventories	(45.6)	(37.2)	35.1
Prepaid expenses	(0.7)	(11.0)	-
Accounts payable and accrued liabilities	106.4	75.0	(49.5)
Income taxes payable	(27.6)	(43.9)	15.7
	<b>(8.7)</b>	<b>(44.9)</b>	<b>30.0</b>

Cash flows relating to interest and income taxes are detailed as follows:

	2011	2010	2009
	\$	\$	\$
Interest paid	33.6	29.4	34.2
Income taxes paid	93.0	111.3	66.1

### 11. Accounts receivable

	2011	2010
	\$	\$
Trade accounts receivable and vendor rebates receivable	120.2	119.4
Credit and debit cards receivable	199.9	139.2
Environmental costs receivable (Note 23)	3.3	3.1
Other accounts receivable	32.7	24.5
	<b>356.1</b>	<b>286.2</b>

### 12. Inventories

	2011	2010
	\$	\$
Merchandise – retail	332.1	323.3
Motor fuel	180.2	131.1
Merchandise – distribution centres	18.4	19.7
	<b>530.7</b>	<b>474.1</b>

### 13. Property and equipment

	2011		
	Cost	Accumulated depreciation	Net
	\$	\$	\$
Land	591.1	-	591.1
Buildings and building components	571.1	164.7	406.4
Leasehold improvements	400.9	217.2	183.7
Equipment	1,570.8	783.4	787.4
	<b>3,133.9</b>	<b>1,165.3</b>	<b>1,968.6</b>
Buildings and equipment under capital leases	49.2	15.0	34.2
	<b>3,183.1</b>	<b>1,180.3</b>	<b>2,002.8</b>

  

	2010		
	Cost	Accumulated depreciation	Net
	\$	\$	\$
Land	571.3	-	571.3
Buildings and building components	554.4	136.2	418.2
Leasehold improvements	389.3	190.4	198.9
Equipment	1,407.4	647.8	759.6
	<b>2,922.4</b>	<b>974.4</b>	<b>1,948.0</b>
Buildings and equipment under capital leases	45.4	12.9	32.5
	<b>2,967.8</b>	<b>987.3</b>	<b>1,980.5</b>

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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### 14. Goodwill

	2011	2010
	\$	\$
Balance, beginning of year	426.5	384.8
Goodwill acquired through business combinations during the year	7.4	8.9
Effect of exchange rate fluctuations	8.6	32.8
Balance, end of year	<b>442.5</b>	<b>426.5</b>

### 15. Intangible assets

	2011	2010
	\$	\$
Trademarks	154.7	154.7
Licenses	19.3	18.8
Other	14.6	14.7
	<b>188.6</b>	<b>188.2</b>

### 16. Other assets

	2011	2010
	\$	\$
Environmental costs receivable (Note 23)	15.6	18.7
Investment contract including an embedded total return swap (Note 24)	10.0	3.5
Accrued pension benefit asset (Note 22)	7.9	8.3
Deferred charges, net	7.4	9.4
Deposits	2.1	1.6
Other	23.9	23.7
	<b>66.9</b>	<b>65.2</b>

### 17. Accounts payable and accrued liabilities

	2011	2010
	\$	\$
Accounts payable and accrued expenses	714.1	627.9
Sales and other taxes payable	117.8	96.4
Salaries and related benefits	86.1	76.3
Deferred credits	13.4	14.8
Environmental costs (Note 23)	11.5	10.1
Other	51.6	47.4
	<b>994.5</b>	<b>872.9</b>

### 18. Long-term debt

	2011	2010
	\$	\$
US dollar term revolving unsecured operating credit A, maturing in September 2012 <sup>(a)</sup>	330.4	185.6
Canadian dollar term revolving unsecured operating credit A, maturing in September 2012 <sup>(a)</sup>	-	52.4
US dollar term revolving unsecured operating credit B, maturing in September 2012 <sup>(a)</sup>	155.6	87.4
Canadian dollar term revolving unsecured operating credit B, maturing in September 2012 <sup>(a)</sup>	-	24.6
Subordinated unsecured debt, at amortized cost <sup>(b)</sup>	-	351.7
Note payable, secured by the assets of certain stores, 8.75%, repayable in monthly instalments, maturing in 2019	3.9	4.2
Obligations related to buildings and equipment under capital leases, rates varying from 0.53% to 12.28%, payable on various dates until 2019 (includes an amount of \$24.9 related to RDK in 2011 and 2010)	36.5	35.3
	<b>526.4</b>	<b>741.2</b>
Current portion of long-term debt	4.6	4.4
	<b>521.8</b>	<b>736.8</b>

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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### 18. Long-term debt (continued)

#### (a) Term revolving unsecured operating credits A, B and C

As at April 24, 2011, the Corporation has credit agreements consisting of three revolving unsecured facilities of initial maximum amounts of \$650.0 (Operating credit A), \$310.0 (Operating credit B) and \$40.0 (Operating credit C) each, with initial terms of five years, 51 months and 42 months respectively. The credit facilities are available in the following forms:

- A term revolving unsecured operating credit, available i) in Canadian dollars, ii) in US dollars, iii) in the form of Canadian dollar bankers' acceptances, with stamping fees and iv) in the form of standby letters of credit not exceeding \$50.0 or the equivalent in Canadian dollars, with applicable fees. Depending on the form and the currency of the loan, the amounts borrowed bear interest at variable rates based on the Canadian prime rate, the bankers' acceptance rate, the US base rate or LIBOR plus a variable margin;
- An unsecured line of credit in the maximum amount of \$50.0, available in Canadian or US dollars, bearing interest at variable rates based, depending on the form and currency of the loan, on the Canadian prime rate, the US prime rate or the US base rate plus a variable margin.

Standby fees, which vary based on a leverage ratio and on the utilization rate of the credit facilities, apply to the unused portion of the credit facilities. Stamping fees, standby letters of credit fees and the variable margin used to determine the interest rate applicable to amounts borrowed are determined according to a leverage ratio of the Corporation.

Under the credit agreements, the Corporation must maintain certain financial ratios and respect certain restrictive provisions.

As at April 24, 2011, the weighted average effective interest rate is 0.75% (0.86% in 2010 for the US dollar portion and 1.05% in 2010 for the Canadian dollar portion). In addition, CA\$0.6 (CA\$0.9 in 2010) and \$29.4 (\$26.6 in 2010) are used for standby letters of credit. As at April 24, 2011 and April 25, 2010, the available line of credit was unused and the Corporation was in compliance with the restrictive provisions and ratios imposed by the credit agreement. As at April 24, 2011 and April 25, 2010, Operating credit C was unused.

#### (b) Subordinated unsecured debt

On December 15, 2010, the Corporation proceeded to the early redemption of its Subordinated unsecured debt (the "debt") at a price of 101.25% of the principal amount. The total amount disbursed for the redemption was \$354.4, consisting of the nominal value of \$350.0 plus the premium of \$4.4. At time of redemption, the debt had a book value of \$351.4. Therefore, a pre-tax negative net impact of \$3.0 was recorded to earnings. This negative net impact is comprised of the \$4.4 premium paid, net of a \$1.4 gain which represents the difference between the debt's book value of \$351.4 and the nominal value of \$350.0. The debt of a nominal amount of \$350.0 was originally maturing December 15, 2013 and was bearing interest at a nominal rate of 7.5% (effective rate of 7.35%). The debt agreement was imposing restrictions on certain transactions.

As for the consolidated cash flows presentation, as per CICA Handbook EIC-47, the total amount disbursed of \$354.4 is divided in three distinct amounts:

1. a premium of \$4.4 paid for the early redemption. This amount is included in operating activities;
2. an amount of \$17.4 which represents financing fees paid at the issuance of the debt during fiscal year 2004. This amount is presented as Deemed interest on repayment of long-term debt under operating activities; and
3. an amount of \$332.6, which represents the net amount received at the issuance of the debt during fiscal year 2004, that is the nominal value of \$350.0 less financing fees of \$17.4. The amount of \$332.6 is presented under financing activities.

Instalments on long-term debt for the next fiscal years are as follows:

	Obligations related to buildings and equipment under capital leases	Other loans
2012	\$ 6.8	\$ 0.3
2013	28.9	486.3
2014	2.4	0.4
2015	1.6	0.4
2016	1.1	0.4
Thereafter	0.4	2.1
	41.2	
Interest expense included in minimum lease payments	4.7	
	<u>36.5</u>	

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal years ended April 24, 2011, April 25, 2010 and April 26, 2009  
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### 19. Deferred credits and other liabilities

	2011	2010
	\$	\$
Deferred gain on sale and leaseback transactions	95.6	98.6
Asset retirement obligations <sup>(a)</sup>	47.6	46.0
Deferred rent expense	34.2	27.0
Provision for workers' compensation	19.4	17.8
Accrued pension benefit liability (Note 22)	17.5	14.0
Provision for site restoration costs (Note 23)	15.1	18.1
Deferred branding credits	12.6	14.5
Deferred credits	7.3	12.6
Other liabilities	49.7	37.2
	<b>299.0</b>	<b>285.8</b>

- (a) The total undiscounted amount of estimated cash flows to settle the asset retirement obligations is approximately \$137.1 and is expected to be incurred over the next 40 years. Should changes occur in estimated future removal costs, tank useful lives, lease terms or governmental regulatory requirements, revisions to the liability could be made.

The reconciliation of the Corporation's liability for the asset retirement obligations related to the removal of its underground motor fuel storage tanks is as follows:

	2011	2010
	\$	\$
Balance, beginning of year	57.0	50.9
Liabilities incurred	0.5	0.3
Liabilities settled	(1.6)	(1.7)
Accretion expense	4.5	4.4
Business acquisitions	0.4	1.5
Revision of estimates	-	0.3
Effect of exchange rate fluctuations	0.6	1.3
Balance, end of year	<b>61.4</b>	<b>57.0</b>

Of the total liability recorded in the consolidated balance sheets as at April 24, 2011 and April 25, 2010, \$47.6 and \$46.0, respectively, are included in Deferred credits and other liabilities and the remainder is included in Accounts payable and accrued liabilities.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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### 20. Capital stock

#### Authorized

Unlimited number of shares without par value

First and second preferred shares issuable in series, non-voting, ranking prior to other classes of shares with respect to dividends and payment of capital upon dissolution. The Board of Directors is authorized to determine the designation, rights, privileges, conditions and restrictions relating to each series of shares prior to their issuance.

Class A multiple voting and participating shares, ten votes per share except for certain situations which provide for only one vote per share, convertible into Class B subordinate voting shares on a share-for-share basis at the holder's option. Under the articles of amendment, no new Class A multiple voting shares may be issued.

Class B subordinate voting and participating shares, convertible automatically into Class A multiple voting shares on a share-for-share basis upon the occurrence of certain events.

The order of priority for the payment of dividends is as follows:

- first preferred shares;
- second preferred shares; and
- Class B subordinate voting shares and Class A multiple voting shares, ranking pari passu.

#### Issued and fully paid

The changes in the number of outstanding shares are as follows:

	2011	2010
<b>Class A multiple voting shares</b>		
Balance, beginning of year	53,706,712	53,710,412
Repurchase and cancellation of shares <sup>(a)(b)</sup>	(12,000)	(3,700)
Balance, end of year	<u>53,694,712</u>	<u>53,706,712</u>
<b>Class B subordinate voting shares</b>		
Balance, beginning of year	129,942,597	133,917,208
Repurchase and cancellation of shares <sup>(a)(b)</sup>	(2,768,300)	(4,296,000)
Issued as part of a previous acquisition	304	304
Stock options exercised for cash	2,724,444	321,085
Balance, end of year	<u>129,899,045</u>	<u>129,942,597</u>

- (a) On October 25, 2010, the Corporation implemented a share repurchase program to repurchase up to 2,685,335 of the 53,706,712 Class A multiple voting shares and up to 11,621,801 of the 116,218,014 Class B subordinate voting shares issued and outstanding as at October 20, 2010 (representing 5.0% of the Class A multiple voting shares issued and outstanding and 10.0% of the Class B subordinate voting shares of the public float, as at that date, respectively, as defined by applicable rules). In accordance with Toronto Stock Exchange requirements, the Corporation can repurchase a daily maximum of 1,000 Class A multiple voting shares and of 83,622 Class B subordinate voting shares. When making such repurchases, the number of Class A multiple voting shares and of Class B subordinate voting shares in circulation is reduced and the proportionate interest of all remaining shareholders in the Corporation's share capital is increased on a pro rata basis. The share repurchase period will end no later than October 24, 2011. All shares repurchased under the share repurchase program are cancelled upon repurchase.
- (b) From August 10, 2009 to August 9, 2010, the Corporation had a share repurchase program to repurchase up to 2,685,370 of the 53,707,412 Class A multiple voting shares and up to 12,857,284 of the 128,572,846 Class B subordinate voting shares issued and outstanding as at July 24, 2009 (representing 5.0% of the Class A multiple voting shares issued and outstanding and 10.0% of the Class B subordinate voting shares of the public float, as defined by applicable rules, as at that date, respectively). In accordance with Toronto Stock Exchange requirements, the Corporation could repurchase a daily maximum of 1,000 Class A multiple voting shares and of 107,717 Class B subordinate voting shares. Having made such repurchases, the number of Class A multiple voting shares and Class B subordinate voting shares in circulation was reduced and the proportionate interest of all remaining shareholders in the Corporation's share capital was increased on a pro rata basis. All shares repurchased under the share repurchase program were cancelled upon repurchase.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal years ended April 24, 2011, April 25, 2010 and April 26, 2009  
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### 21. Stock-based compensation and other stock-based payments

#### Stock option plan

The Corporation has a stock option plan (the Plan) under which it has authorized the grant of up to 16,892,000 stock options for the purchase of its Class B subordinate voting shares.

Stock options have up to a ten-year term, vest 20.0% on the date of the grant and cumulatively thereafter on each anniversary date of the grant and are exercisable at the designated market price on the date of grant. The grant price of each stock option shall not be set below the weighted average closing price for a board lot of the Class B shares on the Toronto Stock Exchange for the five days preceding the grant. Each stock option is exercisable into one Class B share of the Corporation at the price specified in the terms of the stock option.

The table below presents the status of the Corporation's stock option plan as at April 24, 2011, April 25, 2010 and April 26, 2009 and the changes therein during the years then ended:

	2011		2010	
	Number of stock options	Weighted average exercise price	Number of stock options	Weighted average exercise price
Outstanding, beginning of year	8,697,098	CA\$ 9.07	8,800,623	CA\$ 8.83
Granted	-	-	230,000	17.86
Exercised	(2,724,444)	4.24	(321,085)	8.34
Forfeited	(15,474)	19.71	(12,440)	22.91
Outstanding, end of year	<u>5,957,180</u>	<u>11.25</u>	<u>8,697,098</u>	<u>9.07</u>
Exercisable stock options, end of year	<u>5,672,530</u>		<u>8,175,509</u>	
				2009
			Number of stock options	Weighted average exercise price
Outstanding, beginning of year			8,913,915	CA\$ 8.66
Granted			260,800	14.14
Exercised			(312,072)	6.61
Forfeited			(62,020)	17.85
Outstanding, end of year			<u>8,800,623</u>	<u>8.83</u>
Exercisable stock options, end of year			<u>8,172,355</u>	

The following table presents information on the stock options outstanding and exercisable as at April 24, 2011:

Range of exercise prices	Options outstanding			Options exercisable		
	Number of stock options outstanding	Weighted average remaining contractual life (years)	Weighted average exercise price	Number of stock options exercisable	Weighted average exercise price	
CA\$			CA\$		CA\$	
2 – 4	58,000	0.20	4.03	58,000	4.03	
6 – 8	3,226,700	0.95	7.36	3,226,700	7.36	
8 – 12	911,300	2.51	10.24	911,300	10.24	
12 – 16	291,555	6.98	14.18	182,755	14.30	
16 – 20	961,590	5.46	17.67	797,670	17.59	
20 – 26	508,035	5.55	24.67	496,105	24.70	
	<u>5,957,180</u>			<u>5,672,530</u>		

The fair value of stock options granted is estimated at the grant date using the Black-Scholes option pricing model on the basis of the following weighted average assumptions for the stock options granted during the year:

	2011	2010	2009
Expected dividends (per share)	-	CA\$0.15	CA\$0.14
Expected volatility	-	33.00%	32.20%
Risk-free interest rate	-	3.27%	3.20%
Expected life	-	8 years	8 years

The weighted average fair value of stock options granted was CA\$6.90 in 2010 and CA\$5.32 in 2009.

For 2011, compensation cost charged to the consolidated statements of earnings amounts to \$1.5 (\$2.0 in 2010 and \$2.7 in 2009).

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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### 21. Stock-based compensation and other stock-based payments (continued)

#### Deferred Share Unit Plan

The Corporation has a Deferred Share Unit Plan for the benefit of its external directors allowing them, at their option, to receive all or a portion of their annual compensation and directors' fee in the form of Deferred Share Units ("DSUs"). A DSU is a notional unit, equivalent in value to the Corporation's Class B share. Upon leaving the Board of Directors, participants are entitled to receive the payment of their cumulated DSUs either a) in the form of cash based on the price of the Corporation's Class B shares as traded on the open market on the date of payment, or b) in Class B shares bought by the Corporation on the open market on behalf of the participant.

The DSU expense and the related liability are recorded at the grant date. The liability is adjusted periodically to reflect any variation in the market value of the Class B shares. As at April 24, 2011, the Corporation has a total of 80,704 DSUs outstanding (66,444 as at April 25, 2010) and an obligation of \$2.2 (\$1.2 as at April 25, 2010) is recorded in Deferred credit and other liabilities. In 2011, the compensation cost amounts to \$0.8 in 2011 (\$0.5 in 2010 and \$0.2 in 2009).

#### Phantom Stock Units

The Corporation has a Phantom Stock Unit ("PSU") Plan allowing the Board of Directors, through its Human Resources and Corporate Governance Committee, to grant PSUs to the officers and selected key employees of the Corporation (the "Participants"). A PSU is a notional unit whose value is based on the weighted average reported closing price for a board lot of the Corporation's Class B subordinated voting share (the "Class B share") on the Toronto Stock Exchange for the five trading days immediately preceding the grant date. The PSU provides the Participant with the opportunity to earn a cash award based on the weighted average reported closing price for a board lot of the Corporation's Class B subordinated voting share (the "Class B share") on the Toronto Stock Exchange for the five trading days immediately preceding the vesting date of the PSU. Each PSU initially granted vests no later than one day prior to the third anniversary of the grant date subject namely to the achievement of performance objectives of the Corporation, based on external and internal benchmarks, over a three-year performance period. PSUs are not dilutive since they are payable solely in cash.

For 2011, the Corporation granted a total of 192,799 PSUs (194,277 for 2010) while it cancelled 13,054 PSUs (5,323 for 2010) and paid 1,082 PSUs (no PSUs paid for 2010). As at April 24, 2011, 367,617 PSUs are outstanding (188,954 as at April 25, 2010) and an obligation of \$5.0 is recorded in Deferred credit and other liabilities (\$1.1 as at April 25, 2010). For 2011, the compensation cost amounts to \$1.9 (\$0.8 for 2010).

### 22. Employee future benefits

The Corporation has a number of funded and unfunded defined benefit and defined contribution plans that provide retirement benefits to certain employees.

Total cash payments for employee future benefits consist of cash contributed by the Corporation to its funded pension plans, cash payments directly to beneficiaries for its unfunded pension plans and cash contributed to its defined contribution plans and amount to \$4.5 for 2011 (\$4.3 for 2010 and \$4.1 for 2009).

#### Defined benefit plans

The Corporation measures its accrued benefit obligation and the fair value of plan assets for accounting purposes on the last Sunday of April of each year. The most recent actuarial valuation of the pension plans for funding purposes was as at December 31, 2010 and the next required valuation will be as of December 31, 2011.

Information about the Corporation's defined benefit plans, in aggregate, is as follows:

	2011	2010
	\$	\$
<b>Accrued benefit obligation</b>		
Balance, beginning of year	50.9	31.7
Current service cost	1.4	1.0
Interest cost	2.8	2.8
Benefits paid	(2.2)	(2.2)
Past service cost	-	0.5
Actuarial losses	2.5	9.6
Effect of exchange rate fluctuations	2.6	7.5
Balance, end of year	<u>58.0</u>	<u>50.9</u>

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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### 22. Employee future benefits (continued)

	2011	2010
	\$	\$
<b>Plans' assets</b>		
Fair value, beginning of year	23.3	18.5
Actual return on plans' assets	1.9	1.9
Employer contributions	0.5	0.4
Benefits paid	(1.4)	(1.5)
Effect of exchange rate fluctuations	1.2	4.0
Fair value, end of year	<b>25.5</b>	<b>23.3</b>

Reconciliation of the funded status of the benefit plans to the amount recorded in the consolidated financial statements:

	2011	2010
	\$	\$
Fair value of plans' assets	25.5	23.3
Accrued benefit obligation	58.0	50.9
Funded status of plan - deficit	(32.5)	(27.6)
Unamortized net actuarial loss	18.8	17.7
Unamortized transitional net asset	-	(0.5)
Unamortized past service cost	4.1	4.7
Accrued benefit liability	<b>(9.6)</b>	<b>(5.7)</b>

As at April 24, 2011, the accrued benefit obligation for unfunded pension plans amounts to \$31.1 (\$26.5 as at April 25, 2010).

The accrued benefit asset is included in the Corporation's balance sheets as follows:

	2011	2010
	\$	\$
Other assets	7.9	8.3
Deferred credits and other liabilities	(17.5)	(14.0)
Accrued benefit liability	<b>9.6</b>	<b>(5.7)</b>

As at the measurement date, the plans' assets consist of:

Asset category	Percentage of plans' assets	
	2011	2010
	%	%
Equity securities	29.9	27.1
Debt securities and cash	70.1	72.9
Total	<b>100.0</b>	<b>100.0</b>

The Corporation's pension benefit expense for the fiscal year is determined as follows:

	Incurred during the year	Adjustments <sup>(a)</sup>	2011 Expense recognized during the year
	\$	\$	\$
Current service cost, net of employee contributions	1.4	-	1.4
Interest cost	2.8	-	2.8
Actual return on plans' assets	(1.9)	0.8	(1.1)
Amortization of the net transitional asset	-	(0.5)	(0.5)
Net actuarial loss	2.5	(1.0)	1.5
Past service cost	-	0.7	0.7
Pension expense for the year	<b>4.8</b>	<b>-</b>	<b>4.8</b>

	Incurred during the year	Adjustments <sup>(a)</sup>	2010 Expense recognized during the year
	\$	\$	\$
Current service cost, net of employee contributions	0.7	0.3	1.0
Interest cost	2.8	-	2.8
Actual return on plans' assets	(1.9)	0.7	(1.2)
Amortization of the net transitional asset	-	(0.5)	(0.5)
Net actuarial loss	9.6	(9.0)	0.6
Past service cost	0.5	0.1	0.6
Pension expense for the year	<b>11.7</b>	<b>(8.4)</b>	<b>3.3</b>

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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### 22. Employee future benefits (continued)

	Incurring during the year	Adjustments <sup>(a)</sup>	2009 Expense recognized during the year
	\$	\$	\$
Current service cost, net of employee contributions	0.6	-	0.6
Interest cost	2.2	-	2.2
Actual return on plans' assets	1.1	(2.4)	(1.3)
Amortization of the net transitional asset	-	(0.5)	(0.5)
Net actuarial (gain) loss	(5.7)	6.8	1.1
Past service cost	1.4	(0.9)	0.5
Pension expense for the year	(0.4)	3.0	2.6

<sup>(a)</sup> Adjustments to recognize the long-term nature of employee future benefit costs.

The significant weighted average actuarial assumptions which management considers the most likely to be used to determine the accrued benefit obligations and the pension expense are the following:

#### Accrued benefit obligation

	2011	2010
	%	%
Discount rate	5.25	5.50
Rate of compensation increase	4.00	4.00

#### Pension expense

	2011	2010	2009
	%	%	%
Discount rate	5.50	8.00	6.00
Expected rate of return on plans' assets	5.00	6.00	6.00
Rate of compensation increase	4.00	4.00	4.00

#### Defined contribution plans

The Corporation's total pension expense under its defined contribution plans for 2011 is \$5.9 (\$6.4 in 2010 and \$5.9 in 2009).

#### Deferred compensation plan – United States operations

The Corporation sponsors a deferred compensation plan that allows certain employees in its US operations to defer up to 25.0% of their base salary and 100.0% of their cash bonuses for any given year. Interest accrues on the deferral and amounts due to the participants are generally payable on retirement, except in certain limited circumstances. Obligations under this plan amount to \$13.2 as at April 24, 2011 (\$9.6 as at April 25, 2010) and are included in Deferred credits and other liabilities.

### 23. Environmental costs

The Corporation is subject to Canadian and US legislations governing the storage, handling and sale of motor fuel and related products. The Corporation considers that it is compliant with all important aspects of the current environmental legislations.

The Corporation has an ongoing training program for its employees on environmental issues which includes preventive site testing and site restoration in cooperation with regulatory authorities. The Corporation also examines its motor fuel equipment annually.

In each of the US states in which the Corporation operates, with the exception of Michigan, Iowa, Florida, Arizona, Texas and Washington, there is a state fund to cover the cost of certain environmental remediation activities after the applicable trust fund deductible is met, which varies by state. These state funds provide insurance for motor fuel facilities operations to cover some of the costs of cleaning up certain contamination to the environment caused by the usage of underground motor fuel equipment. Underground motor fuel storage tank registration fees and/or motor fuel taxes in each of the states finance the trust funds. The Corporation pays annual registration fees and remits sales taxes to the applicable states. Insurance coverage differs in each state.

In order to provide for the above-mentioned restoration costs, the Corporation has recorded a \$26.6 provision for environmental costs as at April 24, 2011 (\$28.2 as at April 25, 2010). Of this amount, \$11.5 (\$10.1 as at April 25, 2010) is included in Accounts payable and accrued liabilities and the remainder is included in Deferred credits and other liabilities. Furthermore, the Corporation has recorded an amount of \$18.9 for environmental costs receivable from trust funds as at April 24, 2011 (\$21.8 as at April 25, 2010), of which \$3.3 (\$3.1 as at April 25, 2010) is included in Accounts receivable and the remainder is included in Other assets.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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### 24. Financial instruments and capital risk management

#### Financial risk management objectives and policies

The Corporation's activities expose it to a variety of financial risks: foreign currency risk, interest rate risk, credit risk, liquidity risk and price risk. The Corporation uses derivative financial instruments to hedge certain risk exposures, primarily price risk.

#### Foreign currency risk

Most of the Corporation's consolidated revenues and expenses are received or denominated in the functional currency of the markets in which it does business. Accordingly, the Corporation's sensitivity to variations in foreign exchange rates is economically limited.

The Corporation is also exposed to foreign currency risk with respect to a portion of its long-term debt denominated in US dollars.

As at April 24, 2011, with all other variables held constant, a hypothetical strengthening (weakening) of 5.0% of the US dollar against the Canadian dollar would have had a favourable (unfavourable) net impact of \$17.2 on Other comprehensive income.

#### Interest rate risk

The Corporation is exposed to interest rate risk through the portion of its long-term debt bearing interest at a variable rate. The Corporation's policy is to maintain a large portion of its borrowings in variable rate instruments using interest rate swaps when necessary.

The Corporation's fixed rate long-term debt is exposed to a risk of change in its fair value due to changes in interest rates. During fiscal year 2011, the Corporation proceeded to the early redemption of its subordinated unsecured debt. Therefore, the Corporation exposure to the risk of change in fair value is minimal since most of its long-term debt bears interest at a variable rate. For part of fiscal 2010, to mitigate this risk, the Corporation had a fixed-to-variable interest rate swap on its former subordinated unsecured debt whereby it had agreed to swap the amount of the difference between the variable interest rate and the fixed rate, calculated on the reference amounts. This interest rate swap was designated as a fair value hedge of the subordinated unsecured debt.

During 2010, the interest rate swap agreement held by the Corporation was terminated by the counterparty in exchange for the payment on their part of an amount of \$2.5. Following the termination of this swap, the Corporation discontinued hedge accounting for this swap.

The Corporation is exposed to a risk of change in cash flows due to changes in interest rates on its variable rate long-term debt and does not currently hold any derivative instruments that mitigate this risk. The Corporation analyzes its interest rate exposure on an ongoing basis. Various scenarios are simulated taking into consideration refinancing, renewal of existing positions, alternative financing and hedging. Based on these scenarios, the Corporation calculates the impact on net earnings of a defined interest rate shift. Based on balances as at April 24, 2011, the impact on net earnings of a 1.0% defined interest rate shift would have been \$2.5.

#### Credit risk

The Corporation is exposed to credit risk with respect to Cash and cash equivalents, Trade accounts receivable and vendor rebates receivable, Credit and debit cards receivable and the embedded total return swap.

Credit risk related to Trade accounts receivable and vendor rebates receivable is limited considering the nature of the Corporation's activities and its counterparties. As at April 24, 2011, no single creditor accounted for over 10.0% of total Trade accounts receivable and vendor rebates receivable and the related maximum credit risk exposure corresponds to their carrying amount.

The Corporation mitigates the credit risk related to Cash and cash equivalents and Credit and debit cards receivable by dealing with major financial institutions that have very low or minimal credit risk. As at April 24, 2011, the maximum credit risk exposure related to Cash and cash equivalents and Credit and debit cards receivable corresponds to their carrying amount.

The Corporation is exposed to credit risk arising from its embedded total return swap when this swap results in a receivable from the financial institutions. In accordance with its risk management policy, to reduce this risk, the Corporation has entered into this swap with a major financial institution with a very low credit risk.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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### 24. Financial instruments and capital risk management (continued)

#### Liquidity risk

Liquidity risk is the risk that the Corporation will encounter difficulties in meeting its obligations associated with financial liabilities and lease commitments. The Corporation is exposed to this risk mainly through its Long-term debt, Accounts payable and accrued expenses and lease agreements. The Corporation's liquidity is provided mainly by cash flows from operating activities and borrowings available under its revolving credit facilities.

On an ongoing basis, the Corporation monitors rolling forecasts of its liquidity reserve on the basis of expected cash flows taking into account operating needs, tax situation and capital requirements and ensures that it has sufficient flexibility under its available liquidity resources to meet its obligations.

The contractual maturities of financial liabilities as at April 24, 2011 are as follows:

	Carrying amount	Contractual cash flows	Less than one year	Between one and two years	Between two and five years	More than five years
	\$	\$	\$	\$	\$	\$
Non-derivative financial liabilities <sup>(1)</sup>						
Accounts payable and accrued liabilities <sup>(2)</sup>	846.6	846.6	846.6	-	-	-
Term revolving unsecured operating credit A	330.4	333.9	2.5	331.4	-	-
Term revolving unsecured operating credit B	155.6	157.3	1.2	156.1	-	-
Other long-term debt	40.4	46.4	7.3	29.4	6.9	2.8
	<u>1,373.0</u>	<u>1,384.2</u>	<u>857.6</u>	<u>516.9</u>	<u>6.9</u>	<u>2.8</u>

(1) Based on spot rates, as at April 24, 2011, for balances in Canadian dollars and balances bearing interest at variable rates.

(2) Excludes deferred credits as well as statutory accounts payable and accrued liabilities such as sales taxes, excise taxes, property taxes and certain payroll benefits.

#### Price risk

The Corporation is exposed to price risk with respect to its obligation related to its PSU Plan which fluctuates in part with the fair value of the Corporation's Class B shares. To mitigate this risk, the Corporation has entered into a financial arrangement with an investment grade financial institution which includes an embedded total return swap with an underlying representing Class B shares recorded at fair market value on the consolidated balance sheet under Other assets. The financial arrangement will be adjusted as needed to reflect new awards, adjustments and/or settlements of PSUs. As at April 24, 2011, the impact on net earnings of a 5.0% shift of the contract would not have been significant.

#### Fair values

The fair value of Trade accounts receivable and vendor rebates receivable, Credit and debit cards receivable and Accounts payable and accrued liabilities is comparable to their carrying amount, given the short maturity and the carrying value of the Term revolving unsecured operating credits approximate their fair value given that their credit spread is similar to the credit spread the Corporation would obtain in similar conditions at the reporting date.

The Cash and cash equivalent is accounted for at fair value in the financial statements.

The following methods and assumptions were used to determine the estimated fair value of each class of financial instruments:

- the fair value of the investment contract including an embedded total return swap is based on the fair market value of the Corporation's Class B shares;
- the fair value of the subordinated unsecured debt has been estimated based on the discounted cash flows of the debt at the Corporation's estimated incremental borrowing rates for debt of the same remaining maturities. As at April 25, 2010, the subordinated unsecured debt's had a carrying amount of \$351.7 and a fair value of \$357.0.

#### Fair value hierarchy

Fair value measurements recognized in the consolidated balance sheet are categorized in accordance with the following levels:

Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;

Level 2: inputs other than quoted prices included in Level 1 but are observable for the asset or liability, either directly or indirectly; and

Level 3: inputs for the asset or liability that are not based on observable market data.

The Corporation categorized the fair value measurement of Cash and cash equivalent in Level 1. For the Instrument including an embedded total return swap, the Corporation categorized the fair value measurement in Level 2, as it is primarily derived from observable market inputs, that is, quoted market prices.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal years ended April 24, 2011, April 25, 2010 and April 26, 2009  
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### 24. Financial instruments and capital risk management (continued)

#### Capital risk management

The Corporation's objectives when managing capital are to safeguard its ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital. The Corporation's capital is comprised of total Shareholders' equity and net interest-bearing debt. Net interest-bearing debt refers to Long-term debt and its current portion, net of Cash and cash equivalents and temporary investments, if any.

In order to maintain or adjust the capital structure, the Corporation may issue new shares, redeem its shares, sell assets to reduce debt or adjust the amount of dividends paid to shareholders (see Notes 18 and 20).

In its capital structure, the Corporation considers its stock option, PSUs and DSUs plans. The Corporation's share repurchase program is also one of the tools it uses to achieve its objectives.

The Corporation monitors capital on the basis of the net interest-bearing debt to total capitalization ratio (the ratio) and also monitors its credit ratings as determined by third parties. As at the consolidated balance sheet date, the ratio was as follows:

	2011	2010
	\$	\$
Current portion of long-term debt	4.6	4.4
Long-term debt	521.8	736.8
Less: Cash and cash equivalents	320.4	220.9
Net interest-bearing debt	206.0	520.3
Shareholders' equity	1,936.1	1,614.3
Net interest-bearing debt	206.0	520.3
Total capitalization	2,142.1	2,134.6
Net interest-bearing debt to total capitalization ratio	9.6%	24.4%

Under its term revolving unsecured operating credits, the Corporation must meet the following ratios on a consolidated basis:

- a leverage ratio, which is the ratio of total Long-term debt less Cash and cash equivalents to EBITDA for the four most recent quarters. EBITDA (Earnings Before Interest, Taxes, Depreciation and Amortization) is a non-GAAP measure;
- a fixed charge coverage ratio, which is the ratio of EBITDAR for the four most recent quarters to the total interest expense and the rent payments in the same periods. EBITDAR is a non-GAAP measure and is calculated as EBITDA plus rent payments.

The Corporation monitors these ratios regularly and is in compliance with these covenants.

The Corporation is not subject to any other significant externally imposed capital requirement.

### 25. Contractual obligations

#### Minimum lease payments

As at April 24, 2011, the Corporation has entered into operating lease agreements expiring on various dates until 2032 which call for aggregate minimum lease payments of \$1,597.7 in the United States and of CA\$816.8 in Canada for the rental of commercial space, equipment and a warehouse. Several of these leases contain renewal options and certain sites are subleased to franchise holders. The minimum lease payments for the next fiscal years are as follows:

	United States	Canada
	\$	CA\$
2012	154.8	89.3
2013	148.0	80.7
2014	136.7	70.3
2015	132.0	61.0
2016	126.1	52.6
Thereafter	900.1	462.9

#### Purchase commitments

The Corporation has entered into various product purchase agreements that require it to purchase minimum amounts or quantities of merchandise and motor fuel annually. The Corporation has generally exceeded such minimum requirements in the past and expects to continue doing so for the foreseeable future. Failure to satisfy the minimum purchase requirements could result in termination of the contracts, change in pricing of the products, payments to the applicable providers of a predetermined percentage of the commitments and repayments of a portion of rebates received.



## **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

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### **29. Subsequent events**

In May 2011, the Corporation acquired 11 company-operated stores located in Ontario, Manitoba, Saskatchewan, Alberta and British-Columbia, Canada from Shell Canada Products. The Corporation owns the land and buildings for seven sites and leases these same assets for four sites.

In May 2010, the Corporation acquired five company-operated stores operating under the Gas City banner of which, one is located in Arizona and four in the Chicago area, United States. The Corporation owns the land and buildings for three of these sites and leases the others.

In June 2011, the Corporation signed an agreement with Exxon Mobil for 322 stores and a motor fuel supply agreement for another 65 stores. All stores are operated in Southern California, United States. Assuming the closing of the transaction, out of the 322 stores, 72 would be operated by the Corporation while 250 would be operated by independent operators. The Corporation would own the real estate for up to 202 of the sites while the balance would be leased. The transaction is anticipated to close in stages between the fourth quarter of calendar year 2011 and the second quarter of calendar year 2012 and is subject to standard regulatory approvals and closing conditions.

In June 2011, the Corporation signed an agreement to acquire 26 company-operated stores operating in the mid-Atlantic states of the United States. Assuming the closing of the transaction which is scheduled before the end of the summer season, the Corporation would own the real estate for 25 sites while it would lease the other one. The transaction is subject to standard regulatory approvals and closing conditions.

### **30. Comparative figures**

Certain comparative figures have been reclassified to comply with the presentation adopted in fiscal year 2011.